

Toronto Lawyers Association

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Effective Mediation Advocacy a Masterclass for Junior and Mid-Career Lawyers

Join experienced mediator and settlement counsel, Mitchell Rose, in this masterclass.

A former civil litigator, he will explore the following issues:

- 40 tips for excelling at mediation advocacy in civil disputes
- Recent case law, legislation and Rules of Professional Conduct you need to know about
- When – and when not – to mediate
- Choosing the right mediator for your case
- The hidden dangers lurking mediation agreements and what to do about them
- Effective preparation and managing client expectations
- How to write a persuasive Mediation Brief
- Mastering joint (plenary) sessions—even if you dislike them
- Neutralizing personal attacks and bullies
- Settlement offer essentials
- Building your resilience for when you are caught off-guard
- When to stay and when to walk away
- Why “Minutes Matter”
- Getting more value from your mediator

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